

Virtual Academy

Innovative Approach for International Businesses

The Cultivo[®] Virtual Academy is a unique opportunity for global and scaleups preparing for their entry into the U.S. agriculture, food or bioscience market. The tuition-based program connects entrepreneurs with Iowa leaders for networking, learning and exposure to U.S. financing, regulatory and market systems.

The six-week curriculum features weekly virtual workshops with facilitated presentations, Q&A and roundtable discussions, led by Iowa's business, research and economic development leaders and world-class entrepreneurial ecosystem. Cohort participants will be connected with Iowa researchers, business leaders and organizations to continue discussions specific to their goals for U.S. market entry.

As the epicenter of global agricultural production and research, lowa is the perfect host for a program that connects problem solvers with the tools they need to be successful. Join us to jumpstart your entry into the U.S. market!

Cultivo Virtual Academy is hosted by America's Cultivation Corridor and presented by Iowa Economic Development Authority.

Curriculum

Presentations and roundtable discussions will be led by lowa business leaders and cover the following topics related to the U.S. marketplace:

- Market dynamics, including sustainability and connectivity
- Supply chain
- Resources to build and grow business
- Regulatory and IP needs
- Finance and tax strategies
- Workforce and immigration





"After completing this program, I can say with confidence that I have much more knowledge of the U.S. market, whether it is in the supply chain, distributors, investors or companies operating in the field. We were able to make great connections, including a prominent growers association in Iowa."

- Sumit Verma, CEO and Co Founder, Reazent Cultivo Graduate



Apply Today

Applications are accepted on an ongoing basis. Submit your interest form at: **cultivationcorridor.org/cultivo-global**

CONTACT US

America's Cultivation Corridor Billi Hunt, Executive Director

Phone: (515) 337-2387 Email: bhunt@cultivationcorridor.org Website: <u>cultivationcorridor.org/cultivo-global</u>

